

25.504-4 Group award basis.

(a) Example 1.

OFFERS									
Item	A			B			C		
1	DO	=	\$55,000	EL	=	\$56,000	NEL	=	\$50,000
2	NEL	=	13,000	EL	=	10,000	EL	=	13,000
3	NEL	=	11,500	DO	=	12,000	DO	=	10,000
4	NEL	=	24,000	EL	=	28,000	NEL	=	22,000
5	DO	=	<u>18,000</u>	NEL	=	<u>10,000</u>	DO	=	<u>14,000</u>
			\$121,500			\$116,000			\$109,000

Key:

DO = Domestic end product

EL = Eligible product

NEL = Noneligible product

Problem: Offeror C specifies all-or-none award. Assume all offerors are large businesses. The acquisition is not covered by the WTO GPA.

Analysis: (see [25.503](#))

STEP 1: Evaluate Offers A & B before considering Offer C and determine which offer has the lowest evaluated cost for each line item (the tentative award pattern):

Item 1: Low offer A is domestic; select A.

Item 2: Low offer B is eligible; do not apply factor; select B.

Item 3: Low offer A is noneligible and Offer B is a domestic offer. Apply a 6 percent factor to Offer A. The evaluated price of Offer A is higher than Offer B; select B.

Item 4: Low offer A is noneligible. Since neither offer is a domestic offer, no evaluation factor applies; select A.

Item 5: Low offer B is noneligible; apply a 6 percent factor to Offer B. Offer A is still higher than Offer B; select B.

STEP 2: Evaluate Offer C against the tentative award pattern for Offers A and B:

OFFERS			
Item	Low Offer	Tentative Award Pattern from A and B	C
1	A	DO = \$ 55,000	NEL = \$53,000*
2	B	EL = 10,000	EL = 13,000
3	B	DO = 12,000	DO = 10,000
4	A	NEL = 24,000	NEL = 22,000
5	B	NEL = <u>10,600*</u>	DO = <u>14,000</u>
		\$111,600	\$112,000

*Offer + 6 percent.

On a line item basis, apply a factor to any noneligible offer if the other offer for that line item is domestic.

For Item 1, apply a factor to Offer C because Offer A is domestic and the acquisition was not covered by the WTO GPA. The evaluated price of Offer C, Item 1, becomes \$53,000 (\$50,000 plus 6 percent). Apply a factor to Offer B, Item 5, because it is a noneligible product and Offer C is domestic. The evaluated price of Offer B is \$10,600 (\$10,000 plus 6 percent). Evaluate the remaining items without applying a factor.

STEP 3: The tentative unrestricted award pattern from Offers A and B is lower than the evaluated price of Offer C. Award the combination of Offers A and B. Note that if Offer C had not specified all-or-none award, award would be made on Offer C for line items 1, 3, and 4, totaling an award of \$82,000.

(b) Example 2.

OFFERS			
Item	A	B	C
1	DO = \$50,000	EL = \$50,500	NEL = \$50,000

OFFERS			
Item	A	B	C
2	NEL = 10,300	NEL = 10,000	EL = 10,200
3	EL = 20,400	EL = 21,000	NEL = 20,200
4	DO = <u>10,500</u>	DO = <u>10,300</u>	DO = <u>10,400</u>
	\$91,200	\$91,800	\$90,800

Problem: The solicitation specifies award on a group basis. Assume the Buy American statute applies and the acquisition cannot be set aside for small business concerns. All offerors are large businesses.

Analysis: (see [25.503\(c\)](#))

STEP 1: Determine which of the offers are domestic (see [25.503\(c\)\(1\)](#)):

	Domestic [percent]	Determination
A	$60,500/91,200 = 66.3\%$	Domestic
B	$10,300/91,800 = 11.2\%$	Foreign
C	$10,400/90,800 = 11.5\%$	Foreign

STEP 2: Determine whether foreign offers are eligible or noneligible offers (see [25.503\(c\)\(2\)](#)):

	Domestic + Eligible [percent]	Determination
A	N/A	Domestic
B	$81,800/91,800 = 89.1\%$	Eligible
C	$20,600/90,800 = 22.7\%$	Noneligible

Parent topic: [25.504 Evaluation examples.](#)